

UK TRADE & INVESTMENT



ECUADOR

CALLING 911

LINDA CROSS
HMA QUITO

Agenda

- **Ecuador basic facts**
- **Brief description of the security sector**
- **Opportunities**

Ecuador



- **Area:** 283,560 sq km (109,000 sq miles) including the Galapagos Islands
Population: 14 million (2010 census unofficial figures)
Capital City: Quito (population: 1.8 million)
Currency: US Dollar (since early 2000)
Head of State: Rafael Correa Delgado

Basic Economic facts



- **GDP:** \$61.49 billion (2010 estimate)
- GDP - real growth rate:** 3.4% in 2010 (Central Bank estimate)
- GDP - per capita:** \$4,296 (2010 Central Bank estimate)
- Inflation rate:** 3.5% (2011 forecast)
- Population below poverty line:** 35.1% (2008)
- Major Industries:** Oil, bananas, coffee, cocoa, tuna; flowers; shrimp farming; exotic fruits; timber.
- Major trading partners:** United States, Latin American countries, European Union, Japan, Korea.



Political Environment





- Demonstrations and political instability.
- Traffic and road safety
- Crime and drug trafficking
- 911



Fire and Natural Disaster prevention



- Active volcanoes
- Earthquake risk
- Pacific rim

Quito



Volcanoes



Statistics

- Ecuadorian police force 32.000
- Armed forces 34.000
- Private guards 80.000
- Security Companies 600
- Estimated market size £360 million per year

Opportunities

- SIS 911 response centre, US200 million
- Training, Crime laboratories and forensic
- Traffic control
- Airport and border security
- GPS Tracking

Opportunities also include

- IT infrastructure,
- Automatic number plate recognition systems
- Vehicle tagging
- Explosive detection equipment
- Sophisticated CCTV cameras
- X-ray systems
- Data management software
- Mobile phone jammers

Opportunities

- Specialised training (special forces)
- Vests
- Interception systems
- Defence technologies and products
- Anti-kidnapping technologies/services
- Anti-riot technologies-products
- Intruder Alarms, Neighbourhood Integrated Security for residential market
- Access control, CCTV, IP Network Security, IT security for the non-residential uses
- GPS monitoring systems
- Crime Investigation and forensic
- Armored Transport
- Airport and Port security equipment

Thanks

Linda Cross



(5932) 2970800

Linda.Cross@fco.gov.uk

www.ukti.gov.uk

www.ukinecuador.fco.gov.uk